



## American team, Mexican customer, plant in China – how SECO/WARWICK covers 3 continents

### Mexican story about the continuous CAB line

Carlos Barahona and Jorge Gorocica, both of Air Temp de Mexico (Air Temp), traveled to Mexico with SECO/WARWICK Corp. Controlled Atmosphere Brazing (CAB) Team Leader, Mike Jacobs, to kick off a new furnace installation project that has a long and interesting history.

The story starts over two years ago when Air Temp decided to purchase continuous CAB line for their new Pueblo, Mexico, facility. For some reason, Air Temp, who already had two convection SECO/WARWICK CAB units in their Merida, Mexico facility, decided to purchase the Pueblo system from another company.



From left 沙楠(Jacky), SECO/WARWICK Retech; Carlos Barahona, Air Temp Director of Operations; Jorge Gorocica, Air Temp Engineering Director; Slawek Wozniak, SECO/WARWICK Retech MD; Mike Jacobs, SECO/WARWICK Corp.

Unfortunately for Air Temp, that non-SECO/WARWICK CAB system did not work so well. In fact, there were problems getting the unit up and running from the start.

Enter Joe Reiting, CAB field service representative for SECO/WARWICK. Joe was dispatched to fix the other company's furnace when that company could not get the final sign off. Air Temp was in trouble, and SECO/WARWICK was willing to help. Joe finally got the other company's equipment up and running and Air Temp was very happy.

When it was time for Air Temp to purchase yet another continuous CAB unit, they called Joe and SECO/WARWICK to renew a valued, long-standing relationship.

Such was the case when Mr. Barahona and Mr. Gorocica visited the SECO/WARWICK plant in China. They were attending a kick off meeting for their most recently purchased continuous CAB furnace with SECO/WARWICK's global CAB team, currently scheduled to ship to Mexico in Q2 of 2016.

According to Mr. Gorocica and Mr. Barahona, "We selected SECO/WARWICK because they provide the critical service we needed to keep our plant running efficiently." According to SECO/WARWICK's Mike Jacobs, "This project is the result of our global team working together

